

# Managing Director

New York, NY

## Job Description

gothamCulture seeks motivated and results-oriented candidates who are interested in being part of a rapidly growing organizational development consulting firm. The Managing Director role will be responsible for leading project teams to support client engagements and serving as a trusted advisor to a discerning clientele representing some of the world's most recognizable brands. This position will lead large, complex engagements consisting of multiple workstreams and teams of Associates and subcontractors under the supervision of a Partner. This position will also be heavily involved in the development of new business.

## Client Support

- Lead client engagements in the areas of organizational culture, change management, team effectiveness, organizational assessment and strategic planning. Projects may range from organization-wide initiatives with multiple workstreams to specific and high-priority client needs that are extremely limited in scale and scope
- Demonstrate significant experience and skill as a strategic business partner, understanding how to add value by focusing on business issues
- Ability to work collaboratively across boundaries to quickly and effectively design solutions to address client issues
- Ability to develop relationships with clients in order to foster gothamCulture presence and to ensure client satisfaction
- Proven analytical skills and an ability to make the complex easy for others to understand

## Team Leadership

- Ability to drive projects from planning through implementation with limited support from a Partner
- Ability to organize project teams comprised of staff Associates and subcontractors to meet client expectations
- Ability to train, coach and mentor junior staff

## Business Development

- Drive continuous business development of new and existing relationships

## Management Responsibility

- This role will be responsible for leading client engagements consisting of multiple and complex workstream. This role will also be expected to lead large teams of staff Associates and subcontractors to meet deadlines

## Computer Skills

- Microsoft Office Suite, Google Apps Suite

## Optimal Background

- Masters degree required; advanced degree (particularly in I/O or organizational psychology or OD) preferred
- 8+ years organizational development consulting experience and/or management consulting experience

## Minimum Qualifications

- Graduated from an accredited College/University masters program
- Regular attendance and punctuality
- Appropriate organizational fit for gothamCulture
- Well-groomed and able maintain a professional appearance
- Impeccable professional standards regarding client service and confidentiality
- Able to successfully work under significant pressure and handle highly sensitive issues
- Ability to manage a rigorous work schedule, multiple priorities, and competing demands
- Legally authorized to work in the United States
- Must be able to pass background check
- Have a proven track record of successfully leading organizational culture, change management, team effectiveness, organizational diagnostic and strategic planning interventions
- Experience with senior-level and C-suite stakeholders

## Time Commitment

- This job will be on a full-time basis
- Up to 50% travel required

## Location

- New York, NY

## Compensation

- Base salary and multiple performance bonuses
- Health care
- 401k matching
- STD/LTD/Life Package